

Seeding for the Future: Best seed options for 2016



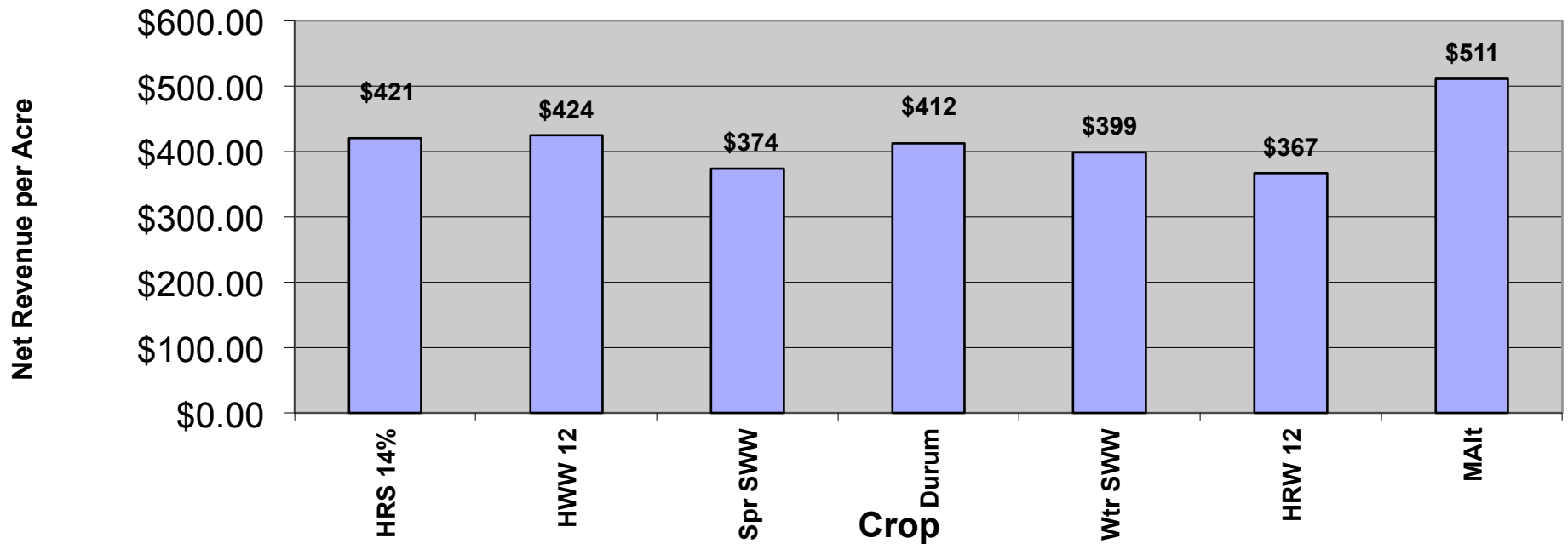
2016 SEED DAYS

Crop Comparison

Crop Worksheet Comparisons			Red Spring	Hard White		Alzada	Winter	PFM +	Malt
1/26/16	IDAHO		HRS 14%	HWW 12	Spr SWW	Durum	Wtr SWW	HRW 12	MAIt
	New Crop 2016		\$5.40	\$5.21	\$4.54	\$5.50	\$4.54	\$4.81	\$5.10
	Varietal premium \$/bu.		\$0.10	\$0.10			\$0.10	\$0.10	
	Protein Premiums/ Discounts		\$0.00						
	Estimated Yields		115	115	115	115	120	115	125
	Gross Revenues		\$621.00	\$599.15	\$522.10	\$632.50	\$544.80	\$553.15	\$637.50
	Storage Revenues	5mo/ 2 mo	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Variety Premiums	\$/acre	\$11.50	\$11.50	\$0.00	\$0.00	\$12.00	\$11.50	\$0.00
	Protein Premiums/ Discounts		\$0.00						
	Hedges with Options								
	Government/ LDP, etc.		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Other								
	Total Revenues		\$632.50	\$610.65	\$522.10	\$632.50	\$556.80	\$564.65	\$637.50
	Variable Expenses								
	Seed Cost	\$/cwt	\$24.20	\$24.20	\$24.11	\$24.78	\$25.50	\$27.25	\$27.00
	Seed Rates	lb./acre	120.00	140.00	110.00	150.00	120.00	110.00	100.00
	Seed	\$/acre	\$29.04	\$33.88	\$26.52	\$37.17	\$30.60	\$29.98	\$27.00
	Fertilizer Rates	lb.N/bu.	3.00	2.50	2.00	3.00	2.00	2.75	1.50
	Fertilizer	\$0.53 \$/unit	\$182.85	\$152.38	\$121.90	\$182.85	\$127.20	\$167.61	\$99.38
	Cerone		\$0.00						
	Herbicide								
	Fungicide								
	Discounts	Average							
	Other		\$0.00						
	Total Variable Costs		\$211.89	\$186.26	\$148.42	\$220.02	\$157.80	\$197.59	\$126.38
	Net Per Acre		\$420.61	\$424.40	\$373.68	\$412.48	\$399.00	\$367.06	\$511.13

Crop Returns

Idaho 2016 Crop Returns



2016 SEED DAYS

2016 Seed Prices

AN AG SPRING COMPANY
2016 Spring Seed Prices

Price sheet #1

1/26/16

Variety	Kind	Clean no treat seed only	Cruisermax .33 4.28	Prices W/Onset + Cruisermax .33 9.05	Cruisermax .33 + wireworm control	Prices W/Onset + Cruiser	BU/CWT	Comments
WB 9668, WB 9411	HRS	\$11.95	\$14.52	\$17.38			BU.	+.10 IP Premium,
		\$19.92	\$24.20	\$28.97			CWT	
BULLSEYE/CABERNET	HRS	\$11.50	\$14.07	\$16.93			BU.	+.10 seed premium
		\$19.17	\$23.45	\$28.22			CWT	
Kelse	HRS	\$10.95	\$13.52	\$16.38			BU.	+.10 seed premium
		\$18.25	\$22.53	\$27.30			CWT	
WB 7589	HRS	\$11.95	\$14.52	\$17.38			BU.	+.10 seed premium
		\$19.92	\$28.48	\$28.97			CWT	
WB 7328	HWW	\$11.95	\$14.52	\$17.38			BU.	+.10 IP Premium, MUST HAVE ARDENT ADDENDUM
		\$19.92	\$24.20	\$28.97			CWT	
DAYNE	HWW	\$11.50	\$14.07	\$16.93			BU.	+.10 IP Premium
		\$19.17	\$23.45	\$28.22			CWT	
SNOW CREST	HWW	\$11.95	\$14.52	\$17.38			BU.	+.10 IP Premium, MUST HAVE ARDENT ADDENDUM
		\$19.92	\$24.20	\$28.97			CWT	
KLASIC (noncert)	HWW	\$10.00	\$12.57	\$15.43			BU.	+.10 IP premium,
		\$16.67	\$20.95	\$25.72			CWT	
WB 6430	SWW	\$11.90	\$14.47	\$17.33			BU.	+.10 IP Premium
		\$19.83	\$24.11	\$28.88			CWT	
UI STONE	SWW	\$11.65	\$14.22	\$17.08			BU.	+.10 IP Premium
		\$19.42	\$23.70	\$28.47			CWT	
UI PETTIT	SWW	\$10.25	\$12.82	\$15.68			BU.	+.10 IP Premium
		\$17.08	\$21.36	\$26.13			CWT	
ALZADA	SWW	\$12.30	\$14.87	\$17.73			BU.	+.10 IP Premium
		\$20.50	\$24.78	\$29.55			CWT	
HARRINGTON	MALT	\$12.67	\$11.70	\$17.01			BU.	Newdale Only
		\$26.40	\$29.26	\$35.45			CWT	
MORIVAN 69	MALT	\$13.20	\$12.14	\$17.54			BU.	Blackfoot, Idaho Falls
		\$27.50	\$30.36	\$36.55			CWT	

Bin Run vs. Certified

Bin Run vs. Certified

HARD WHITE 1/26/16

Bin Run

Certified

Today's Grain price	\$4.77		
Clean-out 10%	\$0.48		
Custom Cleaning	\$1.00		
Seed Treatment	\$2.28		
Total \$/bu.	\$6.25	Certified price	\$14.25
\$per/100	\$10.41		\$23.75

\$Return/acre

2016 harvest sales price	\$5.21		
Yield	104	University studies show 1to 3 bu. Increase in yield over bin-run	105
\$/acre	\$541.84		\$ 547.05
Premiums	None	Thresher seed +.10	\$10.50
Total \$/acre	\$541.84		\$ 557.55
Fertilizer/misc	same		same
Seed cost @ 120/ac.	\$12.49		\$28.50
Net	\$529.35		\$ 529.05

Reasons for buying Thresher certified seed

- You are buying a know variety that has been field inspected and tested for purity and germination.
- Bin run seed in many cases hasn't been tested and may contain weed seeds (rye, goat grass, wile oats) that will create additional problems the following year.
- Are you sure the bin your going to pull seed out of is what you think it is? Did a load of another variety or grain type end up in the bin by mistake.



2016 SEED DAYS

Reasons for buying Thresher certified seed

- Your net cost per acre when you consider IP premiums paid for growing Certified Seed, the current savings/cost per acre is 49 cents
- Payment for Thresher spring seed is not due till September 15, 2016



2016 SEED DAYS

Reasons for buying Thresher certified seed

- Seed Treatment application is second to none, with several choices of seed treatments to meet grower needs
- On farm, portable seed treatment application does not get each seed coated, increasing the risk of disease
- Convenience, get the seed variety you want, with the seed treatment you need



2016 SEED DAYS

Reasons for buying Thresher certified seed

- Change seed treat applications from one load to the next. Only need additional insecticide on one field? , Want to add Onset or a yield booster to your seed? We have the ability to customize what our growers want
- Seed Count available on a load by load basis, with planting rate suggestions based off seed count and germination and to make sure you are optimizing plant populations and grain yields



2016 SEED DAYS

Reasons for buying Thresher certified seed

- Know you have access to the latest and most up to date seed genetics available in the area.
- Thresher Seed has Treat Safe applied. Treat Safe virtually eliminates dust off, Pollinator safe and also safer for your employees



2016 SEED DAYS